

Mergers & Acquisitions: Accelerating synergies with zero trust

Mergers and acquisitions (M&A) offer competitive advantages, but often fall short of expectations due to logistics, geographical challenges, and the complexities of integrating technical landscapes.



Did you know?



70–90% of M&A deals are unsuccessful, due to time, cost, and risk impacts.¹



> 50% of business synergies are technology-enabled, making IT integration critical.²



There is a **100X** increase in cyberattacks during M&A transactions.³

What if you could execute IT integrations confidently, securely, and quickly?

It's possible with the Zscaler Zero Trust Exchange.

50%

Acceleration in time to value

85%

Reduction in attack vectors and threats

40%

Savings in one-time and recurring costs

75%

Simplification in operational complexity

Discover how to increase your business agility, and secure and accelerate M&A transactions with the Zero Trust Exchange.

[Read the ebook](#)

1. Harvard Business Review, "Don't make this common M&A mistake", March 16, 2020
2. <https://www.bain.com/vector-digital/enterprise-technology/technology-merger-integration/>
3. McKinsey Digital, "How to find and maximize digital value in any M&A transaction", November 9, 2020